

**PC Helps Support, LLC**  
**Product Group Solution Summary**  
 11/01/2006 through 11/30/2006

Sample Company (Sample-000)

Contact: Fred Smith

**Solution Count: 127**  
**Average Solution Minutes: 8.14**

**Microsoft Access**

Solution Count: 4  
 Average Solution Minutes: 22.38

| Category                 | Solution Count | Avg Minutes |
|--------------------------|----------------|-------------|
| Forms - create, design   | 1              | 21.32       |
| Queries - create, design | 2              | 21.32       |
| Relationships            | 1              | 25.55       |

**Microsoft Excel**

Solution Count: 35  
 Average Solution Minutes: 7.44

| Category  | Solution Count | Avg Minutes |
|---|----------------|-------------|
| Application interface                                       | 1              | 3.63        |
| Cells, columns, rows - copy, paste, insert, modify          | 8              | 7.84        |
| Cells, columns, rows - Find / Replace, select, Go To        | 3              | 4.91        |
| Charts  | 6              | 6.84        |
| Data - filters, sorting                                     | 2              | 4.12        |
| Formula - create, modify                                    | 1              | 21.42       |
| Group and outline, subtotals                                | 1              | 4.12        |
| Insert / edit objects                                       | 2              | 4.62        |
| Workbooks - open, save, manage, repair, send to             | 1              | 13.97       |
| Worksheets - add, delete, copy, move                        | 6              | 6.68        |
| Worksheets / workbooks - page setup, print, preview         | 3              | 12.94       |
| Worksheets / workbooks - protection, sharing, track changes | 1              | 2.45        |

**Microsoft Office**

Solution Count: 2  
 Average Solution Minutes: 4.29

| Category              | Solution Count | Avg Minutes |
|-----------------------|----------------|-------------|
| Application interface | 2              | 4.29        |

**Microsoft Outlook**

Solution Count: 30  
 Average Solution Minutes: 4.49

| Category                              | Solution Count | Avg Minutes |
|---------------------------------------|----------------|-------------|
| Address lists / Distribution lists    | 2              | 3.18        |
| Application interface                 | 8              | 5.97        |
| Attachments                           | 1              | 4.85        |
| Contacts - create, edit, delete, move | 6              | 3.14        |

## Product Group Solution Summary

### Microsoft Outlook

Solution Count: 30  
Average Solution Minutes: 4.49

#### Category

Email - open, create, edit, reply, send, print  
Folders - Personal folders  
Import / Export / Archive  
Inbox / Mailbox  
Other

| Solution Count | Avg Minutes |
|----------------|-------------|
| 7              | 4.11        |
| 3              | 5.78        |
| 1              | 4.25        |
| 1              | 3.44        |
| 1              | 3.07        |

### Microsoft PowerPoint

Solution Count: 9  
Average Solution Minutes: 10.39

#### Category

Charts / MS Graph  
Insert / edit objects

| Solution Count | Avg Minutes |
|----------------|-------------|
| 7              | 10.39       |
| 2              | 10.39       |

### Microsoft VBA

Solution Count: 2  
Average Solution Minutes: 12.77

#### Category

Object model - objects, properties, methods, events  
Visual Basic Editor / Environment - options, properties, windows

| Solution Count | Avg Minutes |
|----------------|-------------|
| 1              | 12.77       |
| 1              | 12.77       |

### Microsoft Windows

Solution Count: 21  
Average Solution Minutes: 9.35

#### Category

Accessories - Paint, Notepad, CharMap, Calculator, etc.  
Administrative tools  
Booting / Safe mode / Reboot  
Desktop / Start menu  
Explorer (files / folders)  
Network connections / Drive Mappings  
Passwords / Log-ins  
Printer driver - select, add, configure, modify, remove

| Solution Count | Avg Minutes |
|----------------|-------------|
| 2              | 5.76        |
| 1              | 21.43       |
| 2              | 12.25       |
| 1              | 3.44        |
| 11             | 5.42        |
| 1              | 3.07        |
| 1              | 24.24       |
| 2              | 24.24       |

### Microsoft Word

Solution Count: 5  
Average Solution Minutes: 11.38

#### Category

Document - open, save, manage, repair, send to  
Fields, controls, forms

| Solution Count | Avg Minutes |
|----------------|-------------|
| 2              | 12.04       |
| 3              | 10.95       |

### Research In Motion Blackberry OS

Solution Count: 2

## Product Group Solution Summary

Average Solution Minutes: 4.92

### Category

Configuring device settings  
Hardware

### Solution Count

1 4.92  
1 4.92

## Other application

Solution Count: 1  
Average Solution Minutes: 27.85

### Category

File recovery

### Solution Count

1  
Avg  
Minutes  
27.85

## In Progress

Count: 7

### Category

Microsoft Access  
Microsoft Excel  
Microsoft Windows

### Count

4  
2  
1

## Misdirected/Escalate

Count: 16

### Category

Account / Password - lock out, reset, setup  
Boot failure / start up failure / "blue screen"  
Hardware order or problem  
IHD Issue - open, followup, etc.  
Network connectivity / Logins  
PC Helps info  
Unsupported software or issue

### Count

4  
1  
1  
3  
1  
1  
5

From 11/01/2006 through 11/30/2006, PC Helps provided your company with 1,175.82 units of support.

As of the closing date, 11/30/2006, you have 2,419.53 support units available for your use.<sup>1</sup>

<sup>1</sup> The unit balance includes the following reconciliation of units:

- "Units invoiced for" through the closing date
- "Units consumed" through the closing date
- Unit adjustments for contracted services and terms

**PC Helps Support, LLC**  
**Product Group Solution Detail**  
11/01/2006 through 11/30/2006

Sample Company (SAMPLE-000)

Contact: Fred Smith

**Microsoft Access**

**Forms - create, design**

- How to use text box name to change column header in form

8D2E609F75 Linda Smith  
CO021

**Queries - create, design**

- How to use Design view to determine the source of a query expression

99A3C33FE0 Linda Smith  
CO021

- How to use type 2 join in query to prevent logical error

4E902C8E97 Linda Smith  
CO021

**Relationships**

- How to use design view to change the type of relationship between the three databases

CCA2237350 Linda Smith  
CO021

**Microsoft Excel**

**Application interface**

- How to understand the limitations of transferring excel file to powerpoint

1901B7E38E Susan Samuels  
GA181

**Cells, columns, rows - copy, paste, insert, modify**

- How to use Fill handle to copy formulas down columns

C09B94A468 Brad Kubitz  
GA181

- How to use Upper left corner cell to select whole worksheet.

C0387F772D Eleanor Henry  
OR130

- How to use Edit; copy to put in clipboard.

26183E5FFA Eleanor Henry  
OR130

- How to use Edit; Paste Special; Values to replace formulas with results.

07010F063C Eleanor Henry  
OR130

- How to Understand Paste Special; Values will replace formulas with the results of the formulas.

ABFE41C40F Eleanor Henry  
OR130

- How to use mouse to delete/insert cells and rows

ACA80C9D63 Susan Samuels  
GA181

- How to use Copy/Paste features in workbooks

68D3D29D5A Stuart Hill  
CO021

## Product Group Solution Detail

- How to use copy picture to copy spreadsheet as a picture

7E10EE3518 Susan Samuels  
GA181

### Cells, columns, rows - Find / Replace, select, Go To

- How to use Page breaks in a spreadsheet.

6ACF50202B Stuart Hill  
CO021

- How to use Alt+Enter to add line break in cell, then space over

A058380F25 John Relish  
GA181

- How to use Format, Cells, Alignment tab to set Vertical alignment to top

F489FA67C0 John Relish  
GA181

### Charts

- How to use format axis to change font size

BF10B53997 John Relish  
GA181

- How to use chart options to add titles for primary and secondary axis

EFDA67E46A John Relish  
GA181

- How to use insert>chart to create line chart

7808F138F3 John Relish  
GA181

- How to use format data series to create secondary axis

D7CF804550 John Relish  
GA181

- How to use visual interpolation to determine datapoints to create excel line chart.

8BFF56727B John Relish  
GA181

- How to use chart wizard to create basic line chart from columns of data.

23F32F1CD5 John Relish  
GA181

### Data - filters, sorting

- How to use selecting range to sort only some cells on worksheet without affecting other cells

38ED38B2C6 Susan Samuels  
GA181

- How to use Data | Sort to choose advanced settings for sorting data

514290DE98 Susan Samuels  
GA181

### Formula - create, modify

- How to use vlookup function to look up values between two worksheets

C1251EFB29 Brad Kubitz  
GA181

### Group and outline, subtotals

- How to use Data | Group and Outline to clear outlining that has been applied to a worksheet

4C23D82EEA Susan Samuels  
GA181

### Insert / edit objects

## Product Group Solution Detail

- How to use re-size handles to shape and rotate drawing object  
*82B7D07C56 John Relish  
GA181*
- How to use AutoShapes button on Drawing toolbar to add triangle  
*2254E25CF5 John Relish  
GA181*

### Workbooks - open, save, manage, repair, send to

- how to understand problems caused by different save as format  
*E3CEEA9D14 Brad Kubitz  
GA181*

### Worksheets - add, delete, copy, move

- How to use Mouse to right-click on sheet tab to delete just 1 sheet.  
*94F3E154C2 Eleanor Henry  
OR130*
- How to Understand he can just delete all other sheets.  
*54B6DCDB67 Eleanor Henry  
OR130*
- How to Understand grouping worksheets to perform the same action on all of them.  
*CAF12A63B1 Eleanor Henry  
OR130*
- How to use Mouse to right-click on sheet tab to see if ungroup is a choice.  
*FD075A0D4B Eleanor Henry  
OR130*
- How to Understand that they have to be unlinked before you can delete one.  
*1C09FEB5D3 Eleanor Henry  
OR130*
- How to use ctrl+drag to copy worksheet  
*B34730C06F Toni Woods  
GA160*

### Worksheets / workbooks - page setup, print, preview

- How to use Page Setup dialog to view page breaks in spreadsheet  
*95AAF62AA3 Stuart Hill  
CO021*
- How to use page setup to fit to one page  
*334C428D7A Toni Woods  
GA160*
- How to use Page Break Preview in a spreadsheet  
*E9F5AA6682 Stuart Hill  
CO021*

### Worksheets / workbooks - protection, sharing, track changes

- How to use Tools; protection; unprotect sheet to unprotect it.  
*C122F5B272 Eleanor Henry  
OR130*

## Microsoft Office

### Application interface

**PC Helps Support, LLC**  
**Billing Group Solution Summary**  
11/01/2006 through 11/30/2006

Sample Report (SAMPLE-000)

Contact: Fred Smith

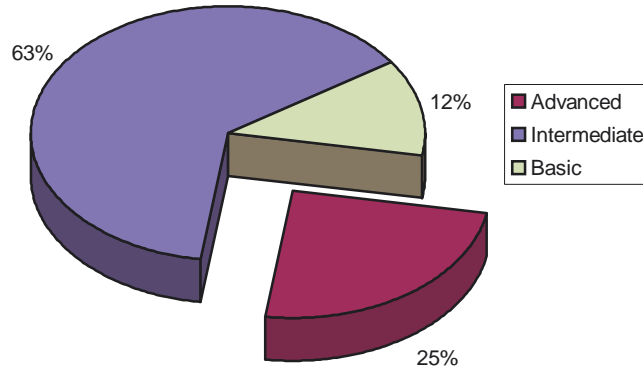
| <b>Billing Group</b> | <b>Units</b> |
|----------------------|--------------|
| Chicago              | 18.45        |
| Dallas               | 648.34       |
| New York             | 175.14       |
| Stamford             | 48.89        |
| Wilmington           | 79.83        |

\*\* Total \*\*

1175.82

**Sample Company**  
**PC Helps Support, Inc.**  
**Call Complexity Report**  
 12/1/2004 To 12/31/2004

Wherein total call events are expressed by level of difficulty, providing a sense of where value is being added by the Help Desk software support function provided by PC Helps.



Total events for the period: 120

| Application             | Advanced     | Intermediate | Basic        |
|-------------------------|--------------|--------------|--------------|
| Adobe Acrobat           | 100.0%       | 0.0%         | 0.0%         |
| Internet Explorer       | 100.0%       | 0.0%         | 0.0%         |
| Lotus Notes             | 0.0%         | 100.0%       | 0.0%         |
| Microsoft Access        | 45.5%        | 54.5%        | 0.0%         |
| Microsoft Excel         | 7.7%         | 53.8%        | 38.5%        |
| Microsoft Office        | 0.0%         | 100.0%       | 0.0%         |
| Microsoft Outlook       | 0.0%         | 100.0%       | 0.0%         |
| Microsoft PowerPoint    | 0.0%         | 100.0%       | 0.0%         |
| Microsoft Windows       | 44.4%        | 55.6%        | 0.0%         |
| Microsoft Word          | 11.1%        | 66.7%        | 22.2%        |
| <b>Current period</b>   | <b>24.6%</b> | <b>63.2%</b> | <b>12.3%</b> |
| <b>Last month</b>       | <b>45.3%</b> | <b>42.2%</b> | <b>12.5%</b> |
| <b>Two months ago</b>   | <b>38.2%</b> | <b>52.7%</b> | <b>9.1%</b>  |
| <b>Industry Average</b> | <b>27.4%</b> | <b>53.4%</b> | <b>19.2%</b> |

**Definitions:**

Advanced: Question solved using advanced product knowledge and/or advanced troubleshooting techniques

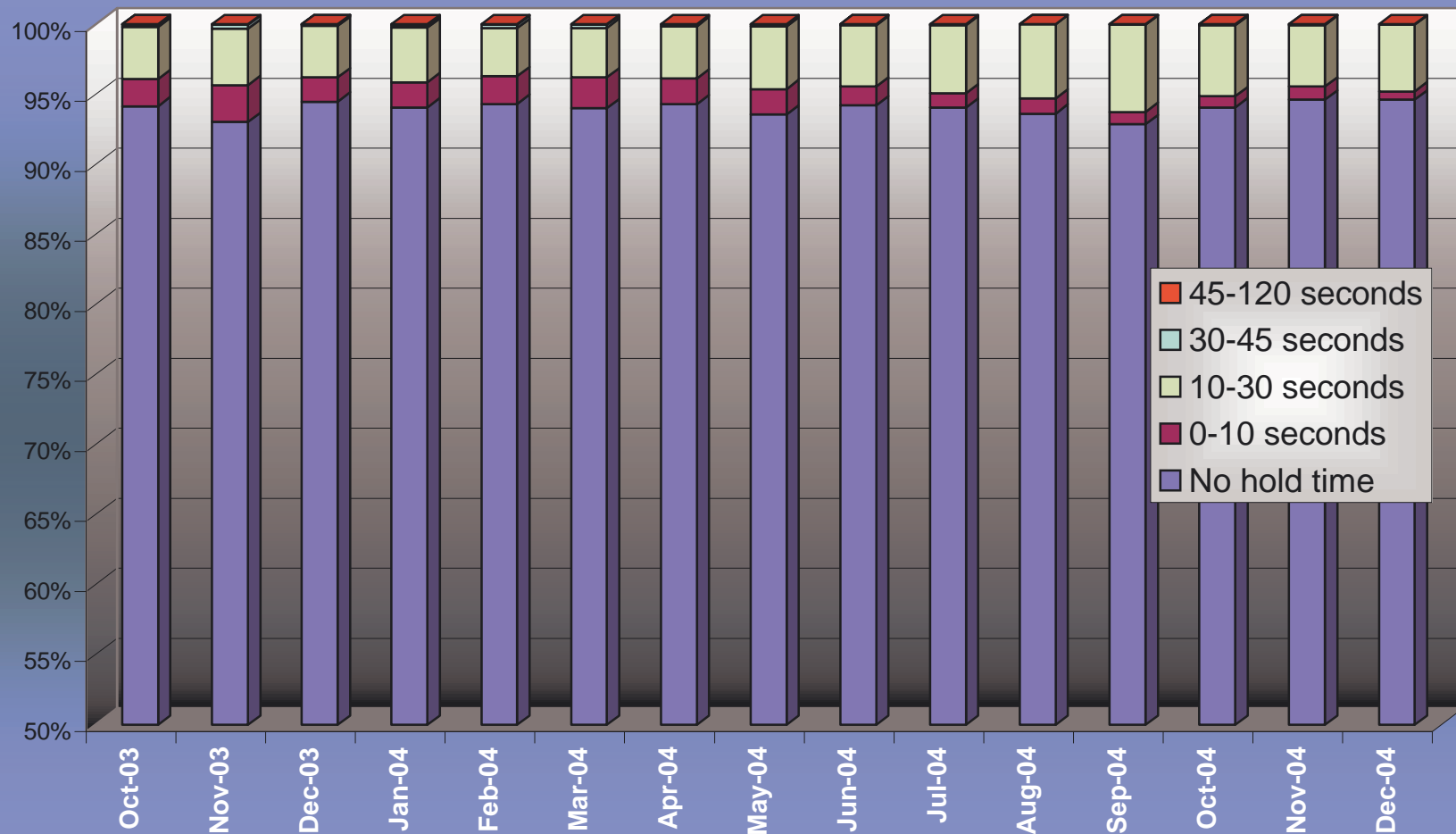
Intermediate: Question solved using support experience and/or additional support resources

Basic: Question solved with basic product knowledge



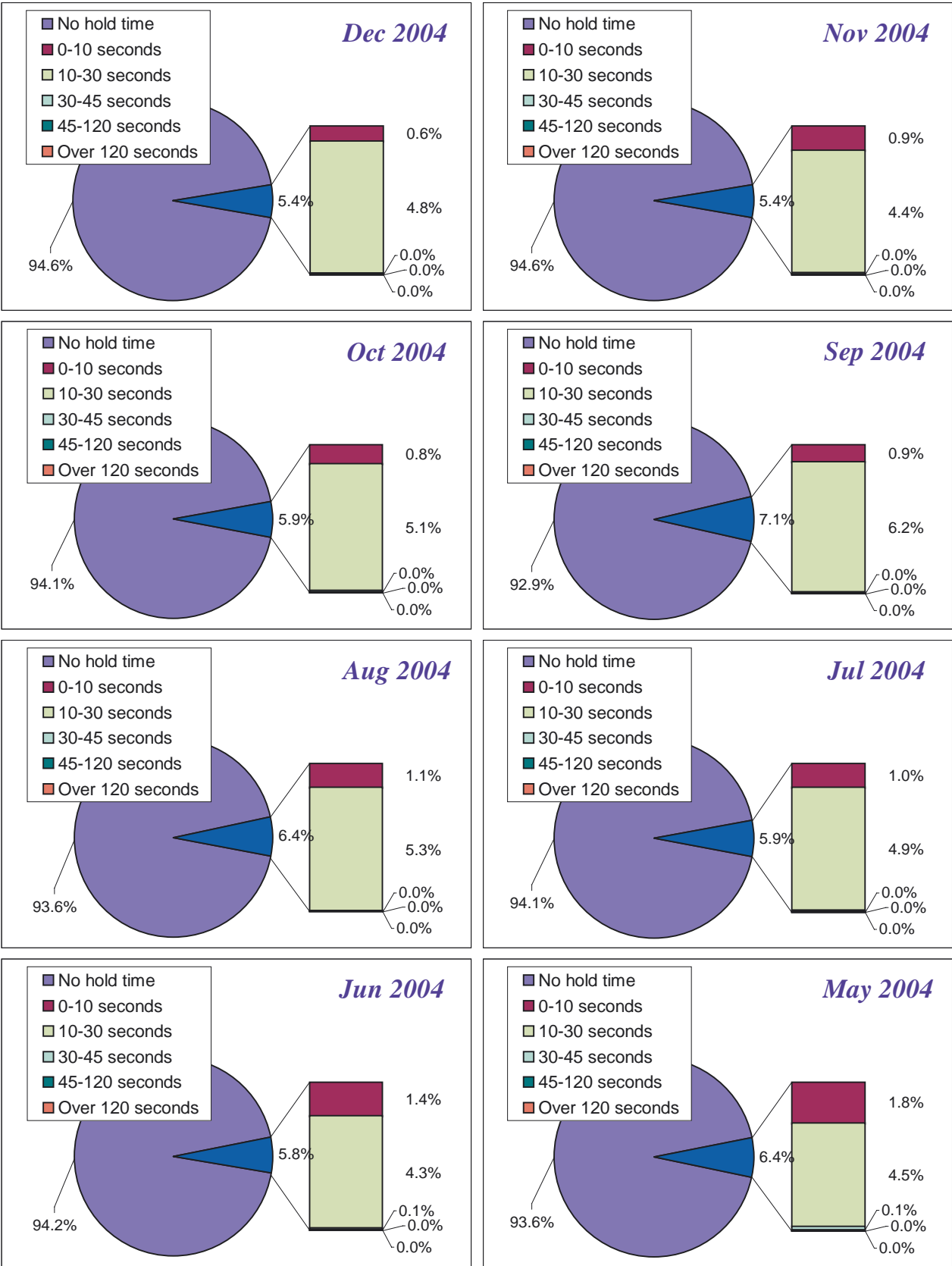
## Average hold time for customers calling PC Helps Support, Inc.

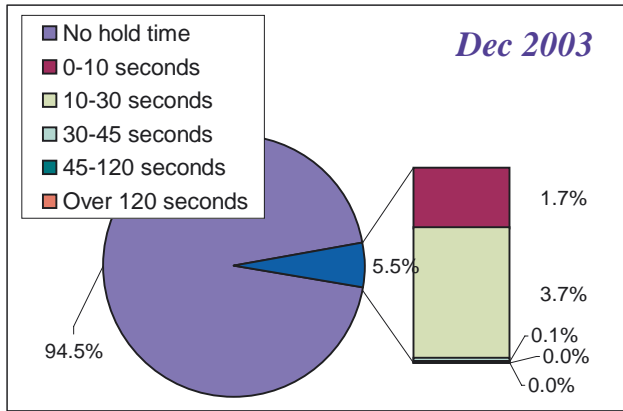
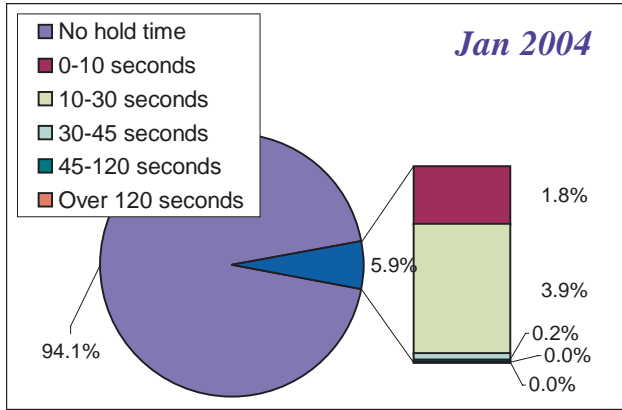
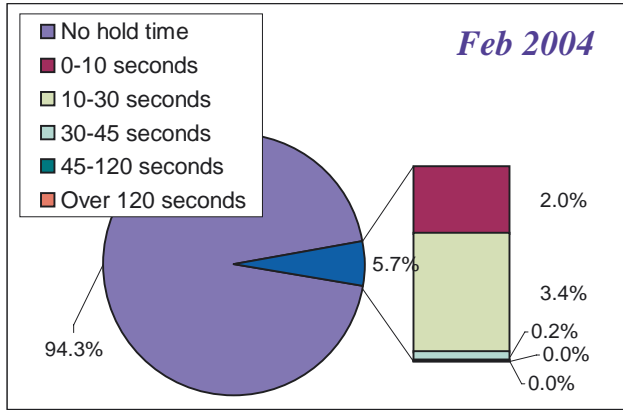
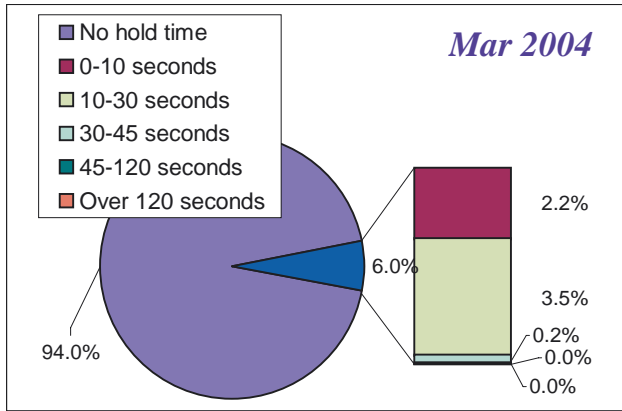
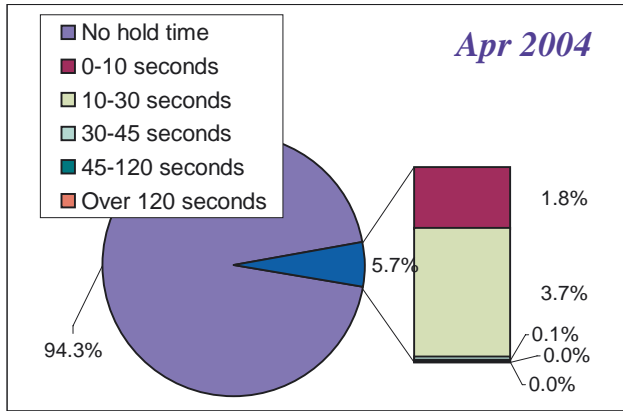
Wherein average hold time is graphed at a macro level across the current 13-month period, indicating the time it takes for customers to reach a Certified Computer Consultant for support at PC Helps.



## *Average hold time, last 13 months, for customers calling PC Helps Support, Inc.*

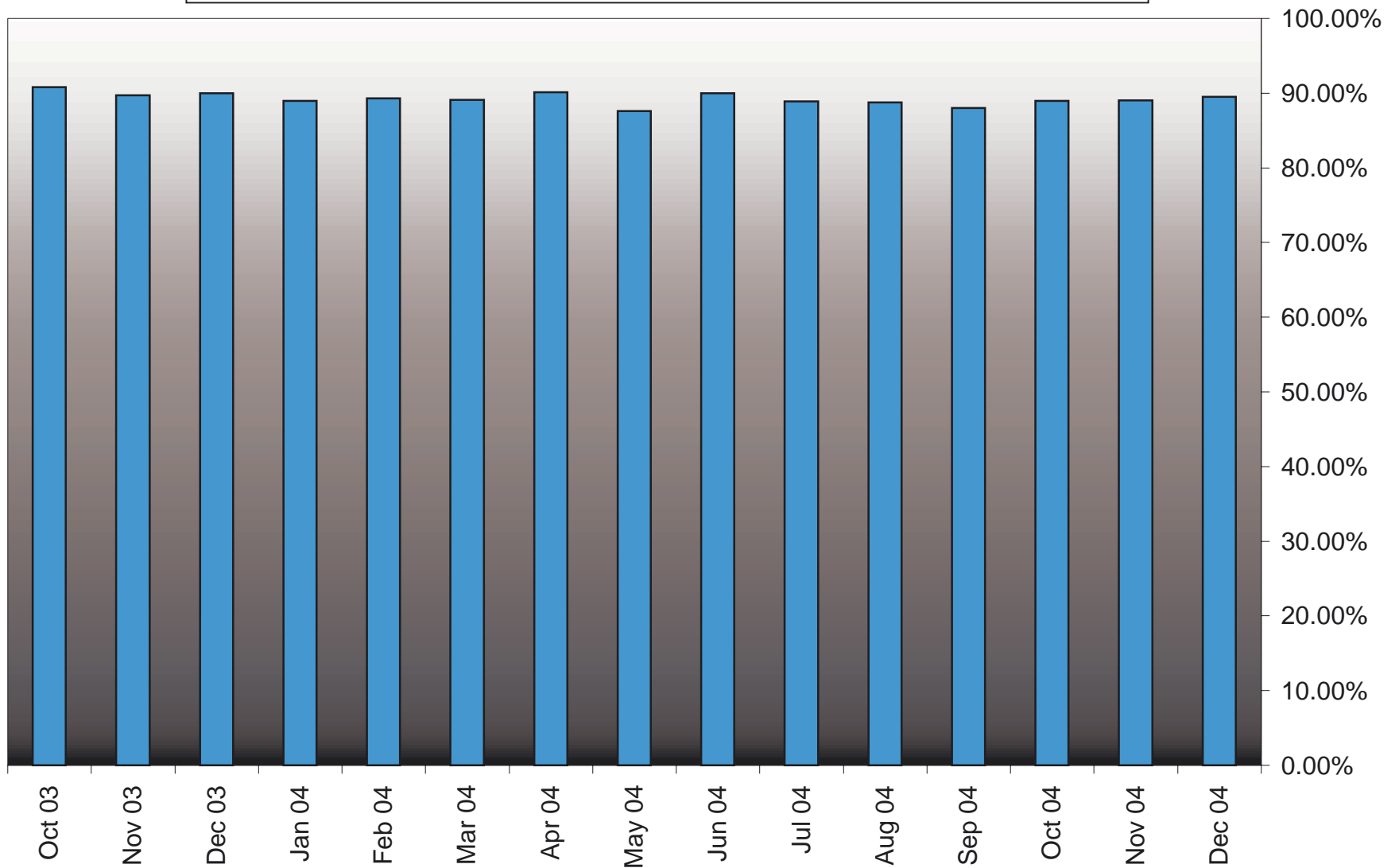
Last 13 Months Report – Wherein average hold time is charted at a micro level across the current 13-month period, supporting a granular view of hold time experienced, when applicable at PC Helps.





## *Primary, secondary, and tertiary group response rates for customers calling PC Helps Support, Inc.*

Wherein familiarity and rapport between customer and Certified Computer Consultant is gauged, through a snapshot demonstrating what percentage of calls were handled by primary, secondary, and tertiary support teams assigned to a client's account at PC Helps.



# Call Abandonment Rate with PC Helps

Wherein abandoned calls to PC Helps are graphed, quantifying customers who hung up the phone after selecting the PC Helps option.

